

INTRODUCING CANON MDS FOR SMALL & MEDIUM BUSINESS





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For over seven years, Canon MDS has been driving printing efficiencies for some of Australia's biggest companies, saving them time, money and significant carbon emissions. The great news is we now have Canon MDS packages specifically designed to help small to medium businesses achieve the same outstanding results.

Canon Managed Document Services (MDS) is a total document management and reporting system helping SMBs reduce print and staff costs, improve efficiencies, increase document security and reduce their carbon footprint.

How can Canon MDS help your Small to Medium Business?

The Canon MDS approach combines the right people, process and technology to unlock insights into your business' print behaviour and performance. Canon MDS helps you gain control of your documents and processes by optimising & streamlining your print environment.

The Canon MDS team will explore your business needs, then bring together the people and processes to unlock productivity and drive cost savings – allowing you to focus on what is most important – running and growing your business.



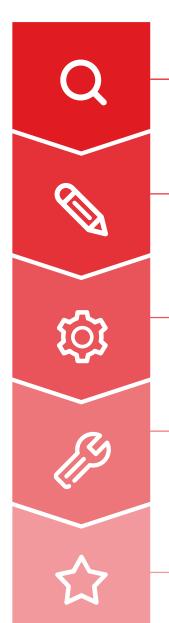
GET THE CANON MDS ADVANTAGE



Canon MDS combines:

- 1. Canon's Award-Winning Technology
- 2. Industry expertise
- 3. Process (Proven Five-Step methodology)

This approach ensures you receive the very best service and value for money.



1. DISCOVER

First, we analyse your current print and document environment to identify your key business needs and the factors hindering your profit and efficiency.

2. DESIGN

We then design and propose a solution that meets your needs and uncovers potential savings (in dollars, time and environmental waste) for your business.

3. TRANSITION

We seamlessly transition your business by implementing your new managed document solution, enabling and empowering your team with the right tools and training.

4. MANAGE

Easily track your progress through monthly Print Insight reports that will provide you with data and insight into your print management usage to help you work more efficiently. In addition, with our Select and Enterprise packages, you'll have a dedicated Client Service Manager to help you get the best out of your print and document environment.

5. REVIEW

Canon MDS captures service and performance information to deliver continual improvements and support your evolving business needs, which means all you have to do is enjoy the savings and get on with growing your business!



Essentials



CANONIOS Managed Document Services

Essentials

MDS Essentials

SUITABLE FOR: Less than 500 seats

PRINTERS: 5 - 20

'MDS Essentials' is the most cost effective way to introduce a document management solution to your small to medium business. Be blown away by the improved efficiencies, increased document security and cost savings the MDS Essentials plan will bring to your business, all while having the flexibility and tools to self-manage your printing environment.

Includes a monthly insights report and unlimited access to the Canon Help Desk.

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Select



CANONIDSManaged Document Services

Select

MDS Select

SUITABLE FOR: 501 - 1000 seats

PRINTERS: 21-50

'MDS Select' equips your business with a document management solution helping free-up your IT team. This package will promptly reveal what you spend on print, provide insights into your usage and identify further cost savings.

Our Project Management team provides change-management materials and end-user training to your team to minimise the headache of implementation for your own IT personnel and disruption to your business. Our team will create awareness of your new print policy, help you understand your print behaviours, and provide advice to optimise your usage.

A dedicated Canon Client Services Manager (CSM) will then facilitate the day-to-day running of your solution, and provide monthly reports, regular reviews and updates — which will free up your IT team further.

5ZZ OS N-M-MI PEOPLE







Enterprise



CANONIDS Managed Document Services

Enterprise

MDS Enterprise

COST: By Quote

SUITABLE FOR: **1000+ employees**

Fully tailored bespoke solution

'MDS Enterprise' is our customisable document management offering, that can be scaled to meet your business requirements. For medium to large sized organisations, this package goes above and beyond end-user training and reporting. Through an extensive discovery process our team will design a tailored managed print solution to help you achieve your business objectives. The solution may include a team of print specialists who are responsible for 24/7 onsite support, service and ongoing consultation for your print and document systems.

Canon MDS Enterprise can transform the way your organisation operates its printing and document management.

2300
PEOPLE



30%

POTENTIAL PRINT SAVINGS

FIND OUT WHICH PACKAGE BEST MATCHES YOUR BUSINESS



		Essentials	Select	Enterprise
Q Discover	Fleet Intelligence Assessment	✓	✓	-
	Advanced Fleet Intelligence Assessment	X	X	~
Design	Hardware & Workflow Design *Standard	✓	~	-
	Hardware & Workflow Design *Customised	X	X	~
Transition	Project Management Services	X	✓	~
	Deployment & Change Management Services *Standard	✓	~	_
	Deployment & Change Management Services *Customised	Х	Х	~
Manage	Help Desk Services	✓	✓	Custom
	Dedicated Client Services Manager	X	✓	~
	Proactive Supplies & Service Fulfillment	X	✓	~
	Valet Services — Onsite Print Care & Support	X	X	Custom
Review	Standard Monthly Report	✓	✓	✓
	Customised Monthly Report	X	X	Custom
	Quarterly Reviews	X	✓	✓
	Annual Strategic Reviews	X	✓	✓

Contact your Canon representative directly or call **1800 444 199** to discuss how Canon's Managed Document Services can help your small business. Alternatively, visit **canon.com.au/business** for more information.



